

2013 Residential, Land, Multi-Family & Commercial Annual Report

*This report includes some closing information not reflected on previous reports 1/19/2014

Month	Listings	Adjusted Solds	Adjusted Solds \$	Adjusted Quarterly
January	761	285	\$ 47,084,000	
February	678	240	\$ 39,566,000	\$ 154,384,000
March	826	412	\$ 67,734,000	
April	811	432	\$ 66,336,000	
May	894	425	\$ 73,502,000	\$ 210,563,000
June	726	405	\$ 70,725,000	
July	869	445	\$ 78,974,000	
August	740	413	\$ 74,887,000	\$ 217,977,000
September	706	359	\$ 64,116,000	
October	684	333	\$ 54,166,000	
November	550	319	\$ 55,051,000	\$ 159,698,000
December	464	301	\$ 50,481,000	
Total	8709	4369	\$ 742,622,000	\$ 742,622,000

Annual Residential Comparison						
Month	2011		2012		2013	
	Sold	Value	Sold	Value	Sold	Value
January	207	\$ 37,508,000	246	\$ 41,596,000	259	\$ 44,818,000
February	251	\$ 39,040,000	266	\$ 41,246,000	223	\$ 38,226,000
March	323	\$ 50,700,000	359	\$ 56,303,000	387	\$ 66,502,000
April	361	\$ 64,160,000	357	\$ 60,033,000	397	\$ 63,184,000
May	324	\$ 57,325,000	428	\$ 77,951,000	396	\$ 70,755,000
June	414	\$ 71,750,000	390	\$ 63,962,000	375	\$ 67,671,000
July	352	\$ 66,746,000	389	\$ 69,115,000	422	\$ 77,107,000
August	336	\$ 59,400,000	384	\$ 67,219,000	384	\$ 69,843,000
September	324	\$ 57,384,000	331	\$ 54,077,000	330	\$ 61,447,000
October	333	\$ 51,782,000	348	\$ 63,120,000	310	\$ 52,538,000
November	255	\$ 40,782,000	300	\$ 54,279,000	302	\$ 50,684,000
December	289	\$ 49,685,000	304	\$ 43,875,000	274	\$ 46,015,000
Total	3769	\$ 646,262,000	4102	\$ 692,776,000	4059	\$ 708,790,000