

Third Quarter All Properties Report

| Multiple Listing Service Report | | | |
|---------------------------------|------------|------------|------------|
| | Jul-12 | Aug-12 | Sep-12 |
| Listings Processed | 851 | 838 | 589 |
| Closings | 405 | 409 | 363 |
| Cumulative \$ | 71,194,000 | 68,331,000 | 56,437,000 |
| Cancelled | 156 | 237 | 226 |
| Expired | 146 | 111 | 194 |

Active listings, all classes as of 10-9-2012...2938

| Third Quarter Comparable Report | | | |
|---------------------------------|-------------|-------------|-------------|
| | Jul/Sept 10 | Jul/Sept 11 | Jul/Sept 12 |
| Listings Processed | 2156 | 1984 | 2278 |
| Closings | 1060 | 1080 | 1177 |
| Cumulative \$ | 189,992,000 | 192,495,000 | 195,962,000 |
| Cancelled | 719 | 492 | 619 |
| Expired | 394 | 436 | 451 |

| Year to Date | | | |
|--------------------|--------------|--------------|-------------|
| | Jan/ Sept 10 | Jan/ Sept 11 | Jan/Sept 12 |
| Listings Processed | 6623 | 6214 | 6822 |
| Closings | 3277 | 3066 | 3353 |
| Cumulative \$ | 548,673,000 | 519,628,000 | 545,097,000 |

Third Quarter Residential Report

| Listing Service Report | | | |
|------------------------|------------|------------|------------|
| | Jul-12 | Aug-12 | Sep-12 |
| Listings Processed | 673 | 751 | 557 |
| Closings | 389 | 382 | 330 |
| Cumulative \$ | 69,115,000 | 66,615,000 | 53,977,000 |

Residential Active Listings as of 10-9-2012...2214

| Third Quarter Comparable Report | | | |
|---------------------------------|-------------|-------------|-------------|
| | Jul/Sept 10 | Jul/Sept 11 | Jul/Sept 11 |
| Listings Processed | 1788 | 1743 | 1981 |
| Closings | 996 | 1008 | 1101 |
| Cumulative \$ | 185,053,000 | 182,305,000 | 189,707,000 |

| Year to Date | | | |
|--------------------|--------------|-------------|-------------|
| | Jan/ Sept 10 | Jan/Sept 11 | Jan/Sept 11 |
| Listings Processed | 5604 | 5285 | 6082 |
| Closings | 3085 | 2874 | 3132 |
| Cumulative \$ | 533,811,000 | 499,714,000 | 528,387,000 |

Based on information from the Northwest Louisiana Association of REALTORS® and M.L.S., Inc. for the period July 1, 2012 through September 30, 2012. MLS neither guarantees nor is in any way responsible for its accuracy.