

M.L.S., INC. 1/18/2012

2011 Fourth Quarter All Properties Report

Multiple Listing Service Report			
	Oct-11	Nov-11	Dec-11
Listings Processed	632	513	497
Closings	349	269	309
Cumulative \$	53,099,000	41,235,000	51,355,000
Cancelled	158	149	178
Expired	146	117	204

Active listings, all classes as of 1-18-12... 2776

Fourth Quarter Comparable Report			
	Oct/Dec 09	Oct/Dec 10	Oct/Dec 11
Listings Processed	1711	1608	1642
Closings	1009	878	927
Cumulative \$	160,468,000	141,978,000	145,689,000
Cancelled	491	514	485
Expired	535	455	467

Year to Date			
	Jan/Dec 2009	Jan/Dec 2010	Jan/Dec 2011
Listings Processed	8259	8231	7856
Closings	4085	4155	3993
Cumulative \$	642,019,000	690,651,000	665,317,000

Fourth Quarter Residential Report

Listing Service Report			
	October	November	December
Listings Processed	554	413	409
Closings	333	255	289
Cumulative \$	51,782,000	40,782,000	49,685,000

Residential Active Listings as of 1-18-12...1768

Fourth Quarter Comparable Report			
	Oct/Dec 09	Oct/Dec 10	Oct/Dec 11
Listings Processed	1528	1290	1,376
Closings	959	812	877
Cumulative \$	154,951,000	137,279,000	142,249,000

Year to Date			
	Jan/Dec 2009	Jan/Dec 2010	Jan/Dec 2011
Listings Processed	7177	6894	6,661
Closings	3871	3897	3751
Cumulative \$	623,293,000	671,090,000	641,423,000

Based on information from the Northwest Louisiana Association of REALTORS® and M.L.S., INC. for the period October 1, 2011 to December 31, 2011. M.L.S. neither guarantees nor is in any way responsible for its accuracy.