

# M.L.S., INC.      1/19/2014

## 2012 Fourth Quarter All Properties Report

Multiple Listing Service Report			
	Oct-13	Nov-13	Dec-13
Listings Processed	684	550	464
Closings	333	319	301
Cumulative \$	54,166,000	55,051,000	50,481,000
Cancelled	200	167	184
Expired	190	164	185

*Active listings, all classes as of 1-19-2014... 3112*

Fourth Quarter Comparable Report			
	Oct/Dec 11	Oct/Dec 12	Oct/Dec 13
Listings Processed	1642	1882	1698
Closings	927	1018	953
Cumulative \$	145,689,000	167,672,000	159,698,000
Cancelled	485	470	551
Expired	467	472	539

Year to Date			
	Jan/Dec 2011	Jan/Dec 2012	Jan/Dec 2013
Listings Processed	7856	8704	8709
Closings	3993	4371	4359
Cumulative \$	665,317,000	712,769,000	740,775,000

## Fourth Quarter Residential Report

Listing Service Report			
	October	November	December
Listings Processed	598	497	403
Closings	310	302	274
Cumulative \$	52,538,000	50,684,000	46,015,000

*Residential Active Listings as of 1-19-2014...2197*

Fourth Quarter Comparable Report			
	Oct/Dec 11	Oct/Dec 12	Oct/Dec 13
Listings Processed	1376	1512	1,498
Closings	877	952	886
Cumulative \$	142,249,000	161,274,000	149,237,000

Year to Date			
	Jan/Dec 2011	Jan/Dec 2012	Jan/Dec 2013
Listings Processed	6661	7594	7,873
Closings	3751	4084	4,050
Cumulative \$	641,423,000	689,661,000	707,105,000

Based on information from the Northwest Louisiana Association of REALTORS® and M.L.S., INC. for the period October 1, 2013 to December 31, 2013. M.L.S. neither guarantees nor is in any way responsible for its accuracy.