

M.L.S., INC.

**FOURTH QUARTER - OCT/DEC. 2007**  
**ALL PROPERTIES MULTIPLE LISTING SERVICE REPORT**

|                    | OCTOBER<br><u>2007</u> | NOVEMBER<br><u>2007</u> | DECEMBER<br><u>2007</u> |
|--------------------|------------------------|-------------------------|-------------------------|
| LISTINGS PROCESSED | 1003                   | 630                     | 467                     |
| CLOSINGS           | 413                    | 330                     | 351                     |
| CUMULATIVE         | 59,668,000             | 49,824,000              | 52,148,000              |
| CANCELLED          | 372                    | 238                     | 142                     |
| EXPIRED            | 199                    | 172                     | 266                     |

ACTIVE LISTINGS, ALL CLASSES, AS OF January 15, 2007 .....3202

**FOURTH QUARTER COMPARABLE REPORT**

|                    | OCT/DEC<br><u>2005</u> | OCT/DEC<br><u>2006</u> | OCT/DEC<br><u>2007</u> |
|--------------------|------------------------|------------------------|------------------------|
| LISTINGS PROCESSED | 1515                   | 1700                   | 2100                   |
| CLOSINGS           | 1313                   | 1235                   | 1094                   |
| CUMULATIVE         | \$173,191,000          | \$179,995,000          | 161,640,000            |
| CANCELLED          | 454                    | 526                    | 752                    |
| EXPIRED            | 493                    | 595                    | 637                    |

**YEAR TO DATE**

|                    | JAN/DEC<br><u>2005</u> | JAN/DEC<br><u>2006</u> | JAN/DEC<br><u>2007</u> |
|--------------------|------------------------|------------------------|------------------------|
| LISTINGS PROCESSED | 6916                   | 7895                   | 10,114                 |
| CLOSINGS           | 5514                   | 5552                   | 5060                   |
| CUMULATIVE         | 742,374,000            | 800,428,000            | 753,777,000            |

\*\*\*\*\*

**FOURTH QUARTER RESIDENTIAL REPORT**

|                    | OCTOBER<br><u>2007</u> | NOVEMBER<br><u>2007</u> | DECEMBER<br><u>2007</u> |
|--------------------|------------------------|-------------------------|-------------------------|
| LISTINGS PROCESSED | 835                    | 630                     | 467                     |
| CLOSINGS           | 377                    | 309                     | 332                     |
| CUMULATIVE         | 54,605,000             | 48,516,000              | 50,128,000              |

RESIDENTIAL ACTIVE LISTINGS AS OF January 15, 2007 .....2195

**FOURTH QUARTER /COMPARABLE REPORT**

|                    | OCT/DEC<br><u>2005</u> | OCT/DEC<br><u>2006</u> | OCT/DEC<br><u>2007</u> |
|--------------------|------------------------|------------------------|------------------------|
| LISTINGS PROCESSED | 1253                   | 1435                   | 1932                   |
| CLOSED             | 1194                   | 1150                   | 1018                   |
| CUMULATIVE         | \$166,093,000          | \$172,597,000          | 153,249,000            |

**YEAR TO DATE**

|                    | JAN/DEC<br><u>2005</u> | JAN/DEC<br><u>2006</u> | JAN/DEC<br><u>2007</u> |
|--------------------|------------------------|------------------------|------------------------|
| LISTINGS PROCESSED | 5532                   | 6433                   | 8582                   |
| CLOSED             | 5146                   | 5152                   | 4768                   |
| CUMULATIVE         | \$715,069,000          | \$764,006,000          | \$715,105,000          |

Based on information from the Northwest Louisiana Association of REALTORS® and M.L.S., Inc. for the period JANUARY 1, through DECEMBER 31, 2007. M.L.S. neither guarantees nor is in any way responsible for its accuracy.