

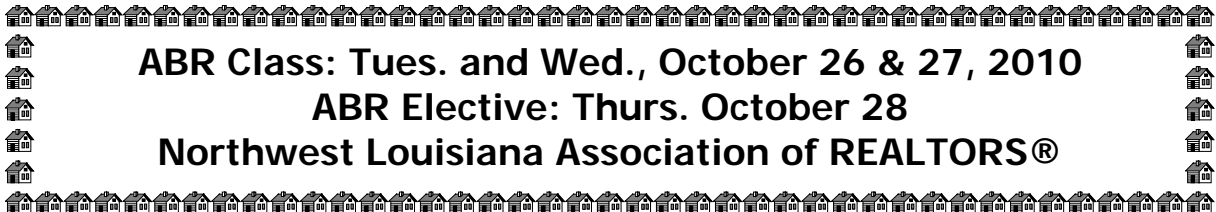
NORTHWEST LOUISIANA ASSOCIATION OF REALTORS®

2036 East 70th Street—P.O. Box 5952—Shreveport, LA 71135

Phone: (318)797-0054

Earn your ABR designation!

Become an effective, efficient & profitable buyer's representative!



ABR Class: Tues. and Wed., October 26 & 27, 2010

ABR Elective: Thurs. October 28

Northwest Louisiana Association of REALTORS®

Earning your ABR designation is easy!

1) Successfully complete the 2-day course on October 26 & 27

2) Complete the approved REBAC one-day elective course to be held on October 28, 2010

“The ABR designation is geared towards agents who wish to enhance their buyer representation skills and provides proof to prospective buyer-clients of their proficiency at servicing the special needs of buyers”

Instructor: Terry Watson

7:30-8:00 am—Registration on Tuesday, October 26

8:00-5:30 pm—Class time for all 3 days

CLASS TO BE HELD AT:

**Northwest Louisiana Assn of REALTORS®,
Shreveport, LA**

Take the first step toward the ABR designation and earn 2 GRI credits and 8 hrs CE

AND/OR

Choose the REBAC elective on October 28 and complete the requirements for your ABR designation! Elective earns 1 elective credit toward earning ABR and 1 GRI credit.

**FOR MORE INFORMATION
OR TO REGISTER:**

Amy Phuphanich or Lindsey Tobin
1-800-266-8538 www.larealtors.org

Registration Fee Schedule

ABR CLASS: October 26 & 27

\$395 Member, Regular

\$420 Member, Onsite

REBOOT CLASS: October 28

\$135 Member, Regular

\$185 Member, Onsite

Superior client service for buyers isn't rocket science, but there's a lot to know. The Accredited Buyer Representative (ABR) educates and prepares buyer's reps to provide superior service and fidelity to buyers and offers methods for building a buy representation business. In each course module, students examine a different topic that creates a comprehensive guide to help become an effective, efficient and profitable buyer's representative. And since less than 4% of all REALTORS® hold the ABR designation, you'll soon have your career in line just by taking this course.