

# 2012 Residential, Land, Multi-Family & Commercial Annual Report

\*This report includes some closing information not reflected on previous reports 1/20/2013

Month	Listings	Adjusted Solds	Adjusted Solds \$	Adjusted Quarterly
January	689	261	\$ 42,345,000	
February	648	295	\$ 43,635,000	\$ 145,847,000
March	786	403	\$ 59,867,000	
April	789	374	\$ 60,780,000	
May	904	451	\$ 79,534,000	\$ 206,546,000
June	728	408	\$ 66,232,000	
July	851	405	\$ 71,194,000	
August	838	411	\$ 68,935,000	\$ 196,681,000
September	589	365	\$ 56,552,000	
October	836	371	\$ 65,846,000	
November	622	321	\$ 55,831,000	\$ 167,672,000
December	424	326	\$ 45,995,000	
<b>Total</b>	<b>8704</b>	<b>4391</b>	<b>\$ 716,746,000</b>	<b>\$ 716,746,000</b>

Annual Residential Comparison						
Month	2010		2011		2012	
	Sold	Value	Sold	Value	Sold	Value
January	211	\$ 31,811,000	207	\$ 37,508,000	246	\$ 41,596,000
February	269	\$ 44,484,000	251	\$ 39,040,000	266	\$ 41,246,000
March	420	\$ 68,124,000	323	\$ 50,700,000	359	\$ 56,303,000
April	393	\$ 65,494,000	361	\$ 64,160,000	357	\$ 60,033,000
May	403	\$ 70,049,000	324	\$ 57,325,000	428	\$ 77,951,000
June	415	\$ 72,855,000	414	\$ 71,750,000	390	\$ 63,962,000
July	341	\$ 66,323,000	352	\$ 66,746,000	389	\$ 69,115,000
August	351	\$ 63,450,000	336	\$ 59,400,000	384	\$ 67,219,000
September	313	\$ 56,397,000	324	\$ 57,384,000	331	\$ 54,077,000
October	287	\$ 46,372,000	333	\$ 51,782,000	348	\$ 63,120,000
November	256	\$ 45,085,000	255	\$ 40,782,000	300	\$ 54,279,000
December	269	\$ 45,822,000	289	\$ 49,685,000	304	\$ 43,875,000
<b>Total</b>	<b>3928</b>	<b>\$ 676,266,000</b>	<b>3769</b>	<b>\$ 646,262,000</b>	<b>4102</b>	<b>\$ 692,776,000</b>

